

Course		Days	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
All Roles		Harcourts and You	½											
Sales	New	Law & Documents	1	16		6		22						
		Getting Started the Harcourts Way	4	19-22		9-12		25-28				29 Oct – 1 Nov		
		Graduate Day	1		7			20						
	Experienced	Agents of Change (Induction)	½	13		4		12						
		Sales Workshops	½	27			2				18			
		Shared Knowledge Panels	½		28			19						
Property Management	New	Property Management Program	2		12,13									
		Graduate Day	1											
	Experienced	Property Management Workshops	½											
		Shared Knowledge Panels	½											
Administration	Office Administration Program	1			14									
Leadership	Leaders of Change	½												
	Leadership Program Workshops	1												
	Expert Panels	½	28	27		15								
	Future Leader Events	-												
Auction	Auction Program	2			1,2			14,15						
	Auction Workshops	½												
Specialist	Technology Workshops	½	24	20	13		22	26			19			
	Mandatory CPD	½										17		12
	Rural Workshops	½												
	Recruitment Event	-	24		28		23							
	Quarterly and Annual Awards	-		9			28							