

Course		Days	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
All Roles	Harcourts and You	½	23		27	10					10				
Sales	New	Assessment Day	1	29	12	12	16	28	25		6	10	15	19	3
		Getting Started the Harcourts Way	4		13	13	17	29	26			17		20	
		Graduate Day	1		9			18	15	27	31		26		12
	Experienced	Agents of Change (Induction)	½	23		27	10								
		Sales Workshops	½	25		7@9am 7@2pm 28@9am 28@11am	12	9	11					28 @ 9am 28 @ 1pm	
		Shared Knowledge Panels	½											23	
P/A Programme					19								9		
Administration	Office Administration Program	1													
Leadership	Leaders of Change	½													
	Leadership Program Workshops	½													
	Expert Panels	½													
	Future Leader Events	-													
Auction	Auction Program	1			2								2		
	Auction Workshops	½													
Specialist	Technology Workshops	½		8@9.30am 8@1.30pm	20@9.30am 20@1.30pm		8@9am 8@1pm 17@9am 17@1pm	14@9am 14@1pm	16@1pm 18@1pm 26@1pm	30@9am 30@1pm	27 @ 9am 27 @ 1pm		8 @ 9am 8 @ 1pm	11 @ 9am 11 @ 1pm	
	Webinar	½							23@1pm 30@3pm	9@930am					
	Rural Workshops	½													
	Recruitment Event	-													
	Quarterly and Annual Awards	-								1@pm		31			