

		Course	Days	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
All Roles		Harcourts and You	½	23		31	28	19	21	28		12		14	
Sales	New	Assessment Day	1	20	24	17	7	12	16	27	24	15	19	10	
		Getting Started the Harcourts Way	4	16-19	21-23	13-16	3-6	8-11	12-15	28-31	25-28	16-19	20-24		
		Graduate Day	1	25		30	27	18	20	23	13	25	15	5	
	Experienced	Agents of Change (Induction)	½				28	19	21		12		14		
		Sales Workshops	½	24		29@9am 29@2pm	26@9am 26@2pm			19@9am 19@12pm	21 @ 9am 21 @ 1pm	11 @ 9am 11 @ 9am	23 @ 9am 23 @ 1pm	13 @ 9am 13 @ 1pm	
		Shared Knowledge Panels	½						28		19		7		
Property Management	New	Property Management Program	2		20	17				12-25				16 / 29	
		Graduate Day	1												
	Experienced	Property Management Workshops	½							13					
		Shared Knowledge Panels	½												
Administration		Office Administration Webinar	1hr		26@3	26@3	30@3		25@3	30@3	31	28		1 / 26	
		Personal Assistants Workshops	½		28@9:30										
Leadership		Leaders of Change	½												
		Leadership Program Workshops	2				10 - 12						1-3		
		Expert Panels	½												
		Future Leader Events	-				12							14	
Auction		Auction Program	2				20		29					9	
		Auction Workshops	½												
Specialist		Technology Workshops	½	26@9:30 26@1:30	16@9:30 16@1:30	21@9:30 21@1:30	20@9:30 20@9:30	28@9:30 28@1:30	26@9:30 26@1:30	24@9:30 24@1:30		29 @ 9am 29 @ 1pm	14 @ 9am 14 @ 1pm	6 @ 9am 6 @ 1pm	16 @ 9am 16@1pm 29@9am 29@1pm
		Commercial Workshops	½			15-16									
		Rural Workshops	½												
		Recruitment Event	-							6					
		Quarterly and Annual Awards	-					4		27				25	