

Course		Days	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
All Roles	Harcourts and You	½				17			25			16			
	NSW Certificate of Registration	2		15-16	22-23	19-20	10-11	14-15	19-20	16-17	13-15	18-19	8-9	12-13	
Sales	New	Law & Documents	1												
		Getting Started the Harcourts Way	3		12-14			15-17			13-15		23-25		
		Graduate Day	1						27			26			11
	Experienced	Agents of Change (Induction)	½												
		Sales Workshops	½				11			12	1		4 & 31		
		Shared Knowledge Panels	½												
Property Management	New	Property Management Program	2				12-13			5			7&14		
		Graduate Day	1			27									
	Experienced	Property Management Workshops	½								23				
		BDM Club	½					3					5		
Administration	Office Administration Program	1			7			6			12				
Leadership	Leaders of Change	½													
	Leadership Program Workshops	1							26		19		21		
	Expert Panels	½													
	Future Leader Events	-													
Auction	Auction Program	1			14						5				
	Auction Workshops	½				18					11				
Specialist	Technology Workshops	½		22		5	23	7		22		3	13		
	Commercial Workshops	½													
	Rural Workshops	½													
	Recruitment Event	-													
	Quarterly and Annual Awards	-													