

Course		Days	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
All Roles	Harcourts and You	½	18				9			9			14	
Sales	New	Law & Documents	1											
		Getting Started the Harcourts Way	4		28-31				4-7			17-20		
		Graduate Day	1											
	Experienced	Agents of Change	½											
		Sales Workshops	½		15	21	12			26		13	11	
		Shared Knowledge Panels	½											
New & Exp.	Technology Workshops	½												
Property Management	New	Property Management Programme	2 or 3		28-29			5-6						
		Graduate Day	1											
	Experienced	Property Managers of Change	½											
		Property Management Workshops	½		15		5			26			11	
		Shared Knowledge Panels	½											
	New & Exp.	Technology Workshops	½											
Administration	Office Administration Programme	1					16						21	
	Personal Assistants Workshops	½												
	Buyers Assistants Workshops	½												
	Technology Workshops	½												
Leadership	Leaders of Change	½												
	Leadership Programme Workshops	½ - 1								16				
	Expert Panels	½												
	Future Leader Events	-					17			15				
	Technology Workshops	½												
Auction	Auction Programme	1 - 2												
	Auction Workshops	½												
Specialist	Commercial Workshops	½												
	Rural Workshops	½												
	Mortgage Express Workshops	½												
	Recruitment Event	-												
	Quarterly and Annual Awards	-		15		12	6		26			11		