

| | | Course | Days | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
|----------------------------|-----------------------------------|--|------|-------|-----|-----|-------|-------|-----|-----|-------|-------|-------|-------|-----|--|
| All Roles | | Harcourts and You | ½ | | 15 | 21 | | 10 | | 18 | | 19 | | 28 | | |
| Sales | New | Law & Documents | 1 | 29 | | | 9 | | | 2 | | 10 | | 19 | | |
| | | Getting Started the Harcourts Way | 4 | 30/31 | 1/2 | | 10-13 | | | 3-6 | | 11-14 | | 20-23 | | |
| | | Graduate Day | 1 | 25 | | 6 | | 16 | | | 23 | | 31 | | | |
| | Experienced | Agents of Change | ½ | | 15 | 21 | | | | | 18 | | 19 | | 28 | |
| | | Sales Workshops | ½ | 18 | | | | | 9 | | 25 | | | | | |
| New & Exp. | Technology Workshops | ½ | 23 | 20 | 20 | 24 | | 19 | 17 | 21 | 18 | 23 | 27 | | | |
| Property Management | New | Property Management Programme | 2 | | 21 | | | | | | 22-23 | | | 28-29 | | |
| | Experienced | Property Managers of Change | ½ | 24 | | 21 | | | | 18 | | 19 | | 28 | | |
| | | Property Management Advanced | ½ | | 1 | | 5 | | | 5 | | | 25 | | | |
| | | BDM Club | ½ | 11 | | 1 | | | 7 | | 2 | | | 15 | | |
| New & Exp. | Technology Workshops (incl in H1) | ½ | | | | | | | | | | | | | | |
| Administration | | Office Administration Programme | 1 | | 22 | | | | 13 | | | 26 | | | | |
| Leadership | | Interfirms | 2 | | | | | | | | | | 18/19 | | | |
| | | Connection day with Bus Owners | 1 | 24 | | | | | | 11 | | | 4 | | | |
| | | Bus Owners Christmas event | ½ | | | | | | | | | | | | 7 | |
| | | PM Think Tank | 1 | | 22 | | | | | | | | | | | |
| Auction | | Auction Program | 1 | | | | | | | | | | | | | |
| | | Auction Workshops | ½ | 18 | 15 | 15 | 12 | 17 | 14 | 12 | 16 | 13 | 18 | 15 | 13 | |
| | | Auctioneering coaching | 2hrs | 18 | 15 | 15 | | | | | | | | | | |
| | | Auctioneer Competition | 1/2 | | | | 12 | | | | | | | | | |
| Events | | Conference | 3 | | | | | 28-30 | | | | | | | | |
| | | Walk a Mile (Foundation /event) | ½ | | | | | | | | 31 | | | | | |
| | | Top Performers Event | ½ | | | | | | | 21 | | | | | | |
| | | Gold and Beyond (Shared Knowledge Panel) | ½ | | 14 | | | | | 6 | | 6 | | | 6 | |
| | | Top 50 Sales Event | 1/2 | | | 8 | | | | | 27 | | 3 | | | |
| | | Career Information Event | 2hrs | | 20 | | 17 | | 19 | | 21 | | | 13 | | |
| | | Quarterly and Annual Awards | - | | 8 | | 28 | | | | | 9 | | | 1 | |